



Hanover Chapter of P. R. E. ★ Chartered in June, 2007
CHAPTER NEWSLETTER Month Ending January, 2009

BIGGEST JANUARY REFERRAL GIVERS

1st Place: Nat Fissel with 4
2nd Place: Alex Cistone & James Hall with 3 each

Monthly Scorecard

MEMBER NAME	CATEGORY	GAV MO.	GAV YTD	REC MO.	REC YTD
Becker, Laura	Media Advertising	1	1	1	1
Cistone, Alex	Landscaper	3	3	0	0
Fissel, Nat	Accounting	4	4	0	0
Fogle, Ellie	Mortgage Services	0	0	1	1
Garber, Dee	Graphic Design	0	0	0	0
Hall, James	Business Consultant	3	3	0	0
Hart, D.J.	Legal Services	1	1	0	0
Hinkle, Bob	Web Development	1	1	2	2
Holtz, Patti	Chiropractor	0	0	4	4
Klunk, Kevin	Realtor - Residential	0	0	0	0
Lawrence, Lori	Banker - Personal	1	1	1	1
MacCall, Cammi	Insurance- P & C	1	1	4	4
Naecker, Darlene	Image Consultant	0	0	2	2
Peterson, Alison	Artwork & Framing	0	0	0	0
Riggs, Mark	Financial Advisor	1	1	0	0
Sanders, Janet	Massage Therapist	0	0	1	1
Past Members		0	0	0	0
NON-Members		0	0	0	0
New Members					
New Mbr Bonus					
TOTALS		16	16	16	16

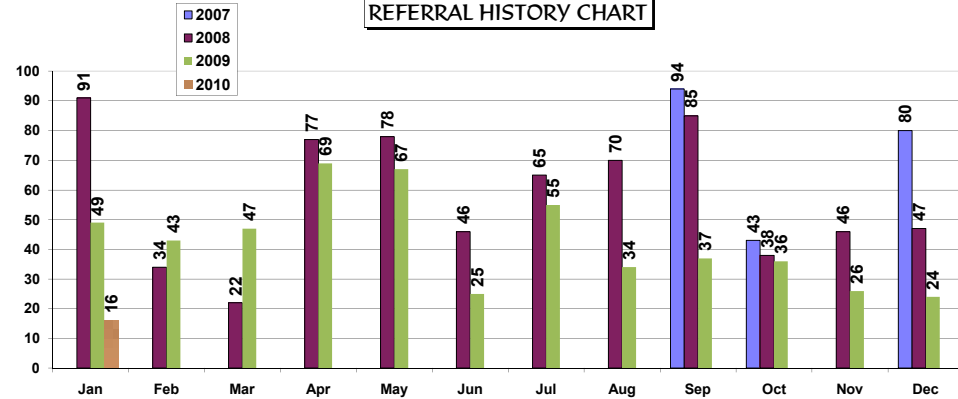


"TRACK DOWN A MEMBER"
 Be part of PRE's
 75+ Club!
 10 referral points added by
 referring a new member.

THE PRE MISSION STATEMENT

Professional Referral Exchange is an organization of professional men and women; one in each business category, who promote each other by using a proven networking model for increasing business through the exchange of qualified referrals.

REFERRAL HISTORY CHART



THOUGHT FOR THIS MONTH

"The more you help others,
 the greater your own success will be."
A.L. Williams

WELCOME NEW MEMBERS

The Hanover Chapter is looking for new members who want to increase their business through the exchange of qualified referrals.

We need to continue contacting people we know and invite them as guests! Each new member represents 250 people to do business with!!



VISIT PRE's WEB SITE AT
www.prorefx.com

MEMBERS WHO RECEIVED NO REFERRALS:

8 Members did not receive referrals in January

LET'S ALL BE PART OF THEIR SALES TEAM THIS MONTH!!

**Remember.....Givers receive!!
 Let's all start writing referrals for those members!**

Our Members Commit To:

- ◆ Regularly attend meetings or send an alternate.
- ◆ Give a minimum of two referrals per month.
- ◆ Maintain high ethical and professional conduct.
- ◆ Help the organization grow by bringing guests.
- ◆ Use members services whenever possible.