



2006 Referrals Received by Category
Taken From December YTD Newsletters Prepared by PRE
 (Chapters that did not report for the full year of 2006 are excluded)

Multiple Members in each Category

Category	High	Avg	Category	High	Avg
Accounting	51	24	Interior Designer	38	19
Advertising Agency	76	42	Investment Advisor	30	12
Advertising Specialties	61	36	Jeweler	69	42
Air & Water Purification	47	26	Landscaper	28	17
Attorney	41	19	Legal Services	199	54
Auto Sales	10	8	Marketing Advisor	21	11
Auto Mechanical Repair	168	67	Massage Therapist	118	56
Baker/Candymaker	124	103	Media Advertising	17	11
Bank Card Processing	14	14	Merchant Services	63	39
Banker	38	19	Mortgage Lender	39	19
Beauty Salon	116	64	Office Equipment	33	18
Busi & Personal Coach	27	21	Office Equip & Supplies	36	25
Business Consultant	43	23	Optometrist	40	30
Caterer	243	80	Painting Contractor	17	10
Chiropractor	171	70	Payroll Service	28	27
Cleaning Services	37	23	Pest Control	45	32
Computer Consultant	103	27	Photographer	26	23
Custom Embroidery	45	27	Plumbing	58	39
Dry Cleaner	637	470	Printer	116	49
Electrical Contractor	43	24	Printer Supplies	205	110
Financial Planner	72	15	Realtor-Residential	24	10
Floor Coverings	24	18	Remodeling Contractor	46	27
Florist	144	94	Screen Printing	39	27
Furniture Dealer	29	23	Security Consultant	16	10
Garage Doors/Operators	7	7	Signs	119	56
Gourmet Gifts	67	56	Staffing Services	24	14
Handyman Services	73	43	Stock Broker	20	13
Health & Nutrition	114	50	Telecommunications	16	8
Heating & A.C.	34	18	Title Services	39	23
Hotel	70	57	Travel Agent	81	31
HR Consultant	10	8	Web Development	24	11
Image Consultant	73	33			
Insurance-Commercial	31	28			
Insurance-Life & Health	84	25			
Insurance-P & C	98	40			

One Member per Category

Category	#	Category	#
Allergist	116	Kitchen & Bath Center	14
Architect	3	Kitchen Tools & Gifts	17
Archivist/Historian	3	Leasing & Rental	9
Asphalt Contractor	20	Life Coach	27
Auto Body Repair	44	Lighting Distributor	120
Auto Detailing	6	Limo Service	30
Auto Wax	24	Medical Aesthetician	26
Awnings	11	Memories Coach	40
Basement Waterproofing	15	Outdoor Guide	19
Baskets	47	Photo Lab	69
Billboard Advertising	26	Professional Organizer	28
Candles	13	Property Management	10
Carpet & Upholstery Cleaning	21	Records Management	37
Cellular Phones	35	Rental Store	91
Chamber of Commerce	10	Restaurant	444
Chimney Services	10	Retirement Planning	8
Civil Engineering	9	Sales Training	90
Coffee Service	77	Technology Consultant	26
College/University	3	Telephone Equipment	23
Commercial Cleaning	43	Window Cleaning	49
Construction	10	Women's Clothing	25
Cosmetic Surgery	7		
Disabled Employ Placement	23		
DJ/Entertainment	13		
Document Destruction	32		
Employee Benefits	48		
Employment Services	3		
Fire & Water Restoration	22		
Floor/Furn Refinishing	27		
Franchise Broker	2		
Graphic Design	36		
Greeting Cards	36		
Health & Fitness	21		
Health Care	11		
Home Builder	6		
Insurance-Supplemental	4		
Interiorscape Plants	38		
Italian Ice	3		